



# REDUCE COSTS AND LOWER CARBON EMISSIONS

## OPEX SAVINGS

Microgrids allow businesses to generate their own electricity which can result in significant operating expense savings. An AI-based control system further optimizes energy efficiency.

## NO CAPEX INVESTMENT REQUIRED

The Energy as a Service model means that customers only pay for the power and services they use, such as energy efficiency upgrades, on-site generation, and demand response programs, with no capital expenditure required.

## RESILIENCY

In the event of a power outage from an aging power grid or severe weather, a microgrid can continue to provide power without interruption to business operations.

## SUSTAINABILITY

Microgrids enable businesses to diversify energy sources by adding solar to their energy mix, which can reduce their carbon footprint.

## Why SolMicroGrid?

SolMicroGrid's strategy is to focus on standardized, repeatable, and scalable solutions that are cost-effective, profitable, and have relatively modest footprints. The target market includes large retail businesses with company-owned or controlled freestanding facilities.



SolMicroGrid

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Power dependency is growing rapidly.



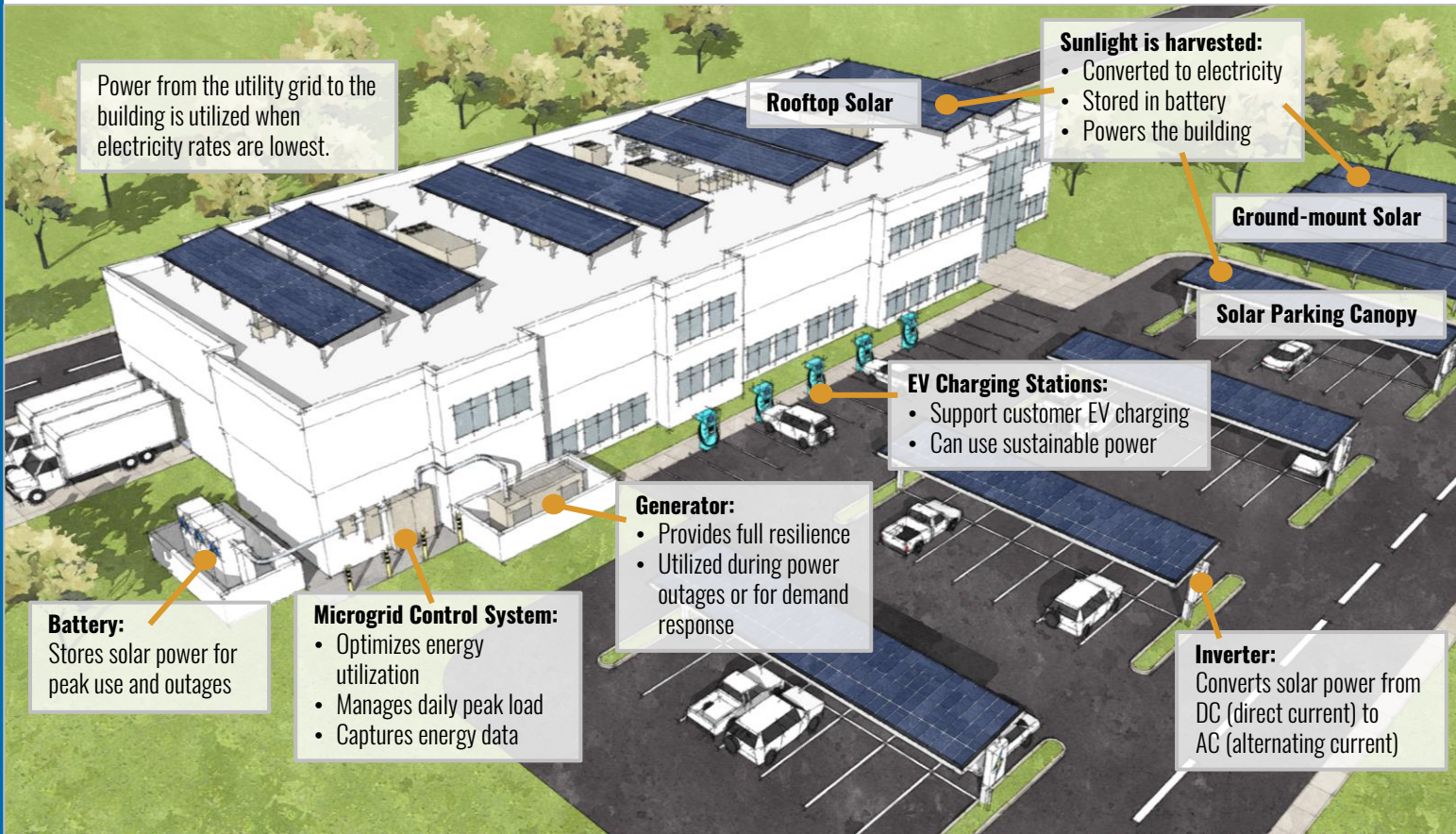
The power grid continues to age and is underinvested.



Severe weather events are increasing.



Power outages are becoming more common.



## LET'S COLLABORATE TO KEEP THE LIGHTS ON AND THE DOORS OPEN FOR BUSINESS.

We are committed to satisfying our customers' requirements using distributed energy resources. We invite organizations active in the renewable energy sector to collaborate with us. By combining your expertise with our capabilities, we can deliver superior microgrid projects. Our channel partners benefit from broader customer reach and attractive synergies.

**Let's explore mutually beneficial partnership opportunities – reach out to us today.**

**SolMicroGrid** is a leading developer and owner/operator of solar-enabled microgrid systems, providing Energy as a Service (EaaS) to commercial and industrial customers. The company offers scalable, repeatable, and customizable energy and resiliency, while lowering bills and reducing carbon emissions. The company's EaaS solutions reduce operating expenses without the need for customer capital investment. SolMicroGrid is a portfolio company of Morgan Stanley Energy Partners.

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